

Seller Services

Deciding to sell your business and deciding to retire or semi-retire is the first step. How to go about it is another matter altogether. Setting a price, advertising, confidentiality, negotiations with prospective buyers, and a sea of legal and financial details need to be addressed. The well-trained professionals at A-1 Business Brokers are aware of your needs and have years of experience in the process.

A-1 Business Brokers can make selling your business a successful, rewarding experience from your first meeting with us to the day you turn over the keys to a new owner. Click on the following articles for important information for sellers.

Selling your business is a major decision! You have committed your time, money, and energy in building the company. In fact, your business may represent your life's work and your single largest asset. You have decided that now is the right time to transition and you need the best professional guidance you can get. You will want a team of professionals to assist you. This should include your accountant, attorney, a tax expert and your professional A-1 Business Broker, who has spent over 25 years as the owner of a business and over 15 years helping business owners achieve their goals in selling their business.

The right team can mean the difference between simply getting rid of your asset and actually selling it for the very best price and on the best possible terms.